



Entrepreneur Interview Form

Find someone who owns a business that you're interested in. Your sponsor or teacher can help, ask a parent or family member, ask your teachers at school, or pick up the phone and call some businesses that interest you. Ask for the owner of the business, tell him or her that you're a student doing a self-discovery exercise on entrepreneurs, and you want to interview them for 15 to 30 minutes over the phone. (Most business owners will love to share their experiences with you.)

When you're done, enter your answers in the online Entrepreneur Interview Activity

Name of Person Interviewed _____

Their Job Title _____ **Date of Interview** _____

1. What kind of business do you run? _____

2. How many people work for this business (directly or indirectly)? _____

3. How did you get started (build it yourself, buy or assume it, partner with someone else, etc.)?

4. Who are your customers? _____

5. How hard do you work? _____

6. What are your products and services? _____

7. What's the most satisfying part of having your own business? _____

8. What's the most challenging part of having your own business? _____

9. What kind of tasks do you do day to day? _____

10. What made you decide to be an entrepreneur? _____

11. If you had to do it over again, what would you do different? _____

12. What advice can you offer to a young person considering entrepreneurship?
